

SCG is a new kind of recruitment solutions provider. We think beyond traditional search methods and encourage clients to consider the unconventional. Searching both domestically and globally, we investigate candidates actively seeking career change, and those we call “passive” talent. This extra effort produces superior results.



Our clients come from many industries. This minimizes conflicts of interest. Usually growing, entrepreneurial leaders, our partners trust us to get to know their business fast. Whether it's a high volume labour requirement or a unique executive search, Slade Consulting Group is up for the challenge.

What We Offer

SEARCHABROAD™



MDSEARCH™



SLADESEARCH™



SEARCHABROAD™

International Recruitment

We develop hiring strategies to expand the reach of domestic regions to global labour markets. In addition, we offer international market access to Canadian management talent. SCG also provides coaching, consulting and research services to federal and provincial governments, industry associations and multinational corporations seeking to develop long-term international recruitment strategies and solutions.

Expert Leadership

With over five years of international recruitment experience in both government and private practice, Chris Slade works together with Richard Pickett to provide foreign worker placement services for Canadian companies. Mr. Pickett, a member of the Law Society of Upper Canada, represents Slade Consulting Group Inc. on all matters relating Citizenship and Immigration Canada applications. Chris Slade, on the other hand, focuses on developing effective recruitment and retention strategies for our clients. As a group, this team has assisted over 700 foreign candidates find successful placements in Canada.



MDSEARCH™

Physician Placement

We partner with under-served communities, hospitals, physician groups, private clinics and private enterprises requiring assistance to attract qualified physicians.

Expert Leadership

This practice is led by Director, Abe Prabhakar. With over thirteen years experience in Canadian healthcare, Abe is an expert in health industry recruitment. Abe was President of several leading-edge healthcare companies, including Allied Health Management Group, Canada's 6th fastest growing company in 2005 according to Profit Magazine. Abe recently acquired his Masters degree from the University of Cambridge. As a group, this team has assisted over 350 health professionals find successful placements in Canada.



SLADESEARCH™ Executive Recruitment

Expert Leadership

Led by Brett Slade, SCG recruits for all levels and functions in a wide variety of companies and industries. The SCG full service recruitment methodology includes reverse engineering of the job description, exhaustive research, passive candidate attraction, the latest candidate and culture assessment methodology, real-time progress reporting, proof of work, industry-unique performance billing and an industry leading replacement guarantee.

1

ENGAGEMENT
& PROFILING

Develop Position Profile
and Search Strategy

2

RESEARCH &
ASSESSMENT

Screen Test and Structured
Competency Assessment

3

FACT CHECKING

Candidate Referencing,
Fact Checking and Proof
of Work

4

SHORTLIST

Progress Report, Market
Summary and Short-List
Presentation

5

MEDIATE &
SUCCESSFUL
HIRE

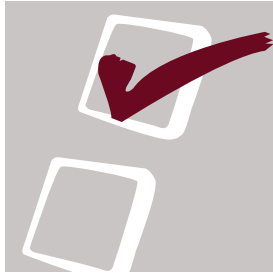
Coordinate Interviews and
Assist in Offer Negotiation
and Presentation

6

FOLLOW-THROUGH
& PERFORMANCE
REVIEW

Candidate On-boarding,
Follow up & Industry Leading
Replacement Insurance,
Performance Review

SLADESEARCH™
Executive Recruitment
practice is supported
by administrative,
research and assessment
specialists.



Flexible Solutions à la carte

Some clients only require parts of our recruitment process and not a complete search. SCG offers the following solutions à la carte:

Pre-Need Bench-Building identifies future vacancies in your organization. We line up prospects in advance of an actual role becoming available.

- BENEFIT** Continuous access to talent for a specific assignment or even an entire department in advance of the hiring need.

Leadership and Culture 'Fit' Assessment for candidate evaluation. With leadership and culture assessment tools we extract your organization's evolving culture and the leadership traits required for the incumbent's success.

- BENEFIT** Faster, better searches and short-list turnaround with a higher probability of hire/multiple hires from it. Plus there's greater 'stick' factor. This process is also useful for internal promotion considerations.

Real-Time Research generates a current map of talent in targeted companies.

- BENEFIT** We have the ability to find potential candidates anywhere in the world. Our in-house research group combined with proprietary database engages many networks to ensure we deliver the highest quality research to clients fast.

Why Choose Us



We use the latest assessment methods

With SCG, the quick placement is not enough because the wrong hire damages an organization. Our short-list features only well qualified candidates. Each is assessed with the latest techniques, ensuring 'fit' and their desire to deliver long-term results.



We align and build consensus of decision makers

We strive for consensus among all relevant decision makers to achieve the best possible hire. This collaboration helps develop a client-customized strategy including a comprehensive candidate sourcing plan and timeline.



We do not give up on a search

We stand by our placements and clients only pay for what they get. A portion of our fee is held back until a new hire's annual performance review.



We recruit for you, not your competitors

Our mission is to help our clients win. We do not recruit for your closest competitors.



We only take on assignments we can fill

Assignments are engaged only when we possess the required knowledge and skilled resources to achieve a definitive resolution for our client.

Performance Aligned Billing, and Guaranteed Hires

Slade Consulting Group offers an innovative fee structure unique to our industry, based on deep commitment to clients. Billing is divided into four performance aligned stages. An invoice is triggered only after the step is accomplished.

1 | Engagement

aligned with Step 1
of the process

2 | Short-list Presentation

aligned with Step 4
of the process

3 | Successful Hire

aligned with Step 5
of the process

4 | Performance Review

aligned with Step 6
of the process

We also offer an industry leading guarantee on our placements performance. If your hire does not work out for any reason within the first year of employment we will conduct a replacement search at no extra charge.

Our Leadership Group

Brett Slade
Director
Executive Recruitment

Victor Wroblewski
Research & Assessment Associate

Chris Slade
Director
International Recruitment

Richard Pickett
Legal Counsel

Abraham Prabhakar
Director
Healthcare Recruitment

Diverse Partnerships

- Consumer
- Non-profit
- Financial
- Industrial
- Technology
- Health/Life Science
- Physician Placement
- International/ Foreign Worker Recruitment
- Government



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